

PRE-QUALIFICATION QUESTIONNAIRE

For

**FRANCHISE RIGHTS FOR
PROMOTIONAL DISPLAYS ON
TOLL PLAZAS OF MOTORWAYS
(M-1, M-2 & M-3)**

Issued to: _____

Issued by: _____ on _____



NATIONAL HIGHWAY AUTHORITY

General Manager (Operations) NHA
27-Mauve Area, Sector G-9/I, Islamabad (Pakistan)
Phone # 92-51-8351805, Fax # 92-51-9261208

Section I:
Prequalification Data Sheet

Section I – Prequalification Data Sheet

A. General

ITA.1.1	<p><u>Client:</u> National Highway Authority 27-Mauve Area, Sector G-9/I, Islamabad (Pakistan) Phone # 92-51-8351805, Fax # 92-51-9261208</p>
ITA.1.2	<p><u>Project:</u> FRANCHISE RIGHTS FOR PROMOTIONAL DISPLAYS ON TOLL PLAZAS OF MOTORWAYS (M-1, M-2 & M-3)</p>
ITA.1.3	<p><u>Joint Venture:</u></p> <p>(i) Maximum number of partners in case of JV shall be two (02). (ii) The parties in JV shall be jointly and severally liable.</p>
ITA1.4	<p><u>Address:</u> General Manager (Operations) National Highway Authority 27-Mauve Area, Sector G-9/I, Islamabad (Pakistan) Phone # 92-51-8351805, Fax # 92-51-9261208 www.nha.gov.pk</p>
ITA 1.5	<p><u>Language:</u></p> <p>The language of the application as well as of all correspondence is English.</p>
ITA 1.6	<p><u>Closing Date:</u></p> <p>The Last date for submission of Application is <u>10-07-2009</u> up to <u>1200 hours</u> at the address mentioned above.</p> <p>Applicants shall submit one electronic copy of documents in PDF Format.</p>

* ITA stands for Information to Applicant.

Section – II:
Documents for Pre-Qualification

Section II. Documents for Pre-Qualification

This Section contains all the methods, criteria, and requirements that the Employer shall use to evaluate applications.

The following documents are to be required for prequalification:

- a. Companies/joint ventures profile (Name, Address, Telephone, Fax, E-Mail, National Tax No., Registered Offices in Pakistan) alongwith detail of existing human resources and CVs/certificates/ period of service of key management personnel with the company.
- b. Relevant experience in promotional displays, media campaigns (talk shows/seminars) and electronic media documentaries
- c. Innovation ideas
- d. Presently in-hand quantum of works
- e. Financial Statement of the Firm, for at least last three years, alongwith balance and credit line with the bank duly authenticated by high level management of the bank
- f. Certificate that the firm has never been black-listed
- g. Litigation history of the firm.

Note:

If any information, given in the application, is found incorrect/false, then the pre-qualification will be cancelled, as per PPRA rules.

Section – III:

Application Forms

Contents:

1. Application Submission Form:	Page No. 06
2. Applicant Information Form:	Page No. 07
3. Applicant' Party Information Form (JV)	Page No. 08
4. Financial Situation:	Page No. 09
5. Similar/Particular Experience Form:	Page No. 11
6. Current Commitments Forms:	Page No. 12
7. Litigation History Form:	Page No. 13
8. Never Blacklisted Form:	Page No. 14

Section III: Application Submission Forms

Date: _____, 2009

Contract: FRANCHISE RIGHTS FOR PROMOTIONAL DISPLAYS
ON TOLL PLAZAS OF MOTORWAYS (M-1, M-2 & M-3)

General Manager (Operations)
National Highway Authority
27-Mauve Area, Sector G-9/I, Islamabad (Pakistan)

We, the undersigned, apply to be pre-qualified for the referenced Project and declare that:

- (a) we have examined and have no reservations to the Pre-qualification Documents;
- (b) we, including any subcontractors or suppliers (not more than 20%) for any part of the contract resulting from this prequalification, do not have any conflict of interest;
- (c) we, including any subcontractors or suppliers for any part of the contract resulting from this prequalification, have not been declared ineligible by the Employer, or under the Government of Pakistan's laws, official regulations, or under execution of a Bid Securing Declaration in Pakistan;

We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any application that you may receive nor to invite the pre-qualified applicants to bid for the contract subject of this pre-qualification, without incurring any liability to the Applicants.

Signed *[insert signature(s) of an authorized representative(s) of the Applicant]*

Name [insert full name of person signing the application]

In the Capacity of [insert capacity of person signing the application]

address _____

Dated on *[insert day number]* day of *[insert month]*, *[insert year]* _____

Applicant Information Form

Date: _____, 2009

Contract: FRANCHISE RIGHTS FOR PROMOTIONAL DISPLAYS
ON TOLL PLAZAS OF MOTORWAYS (M-1, M-2 & M-3)

Page _____ of _____

Applicant's legal name:	
In case of Joint Venture (JV), legal name of each partner:	
Applicant's legal address:	
Detail of Firm's Owner: Name: Address: Telephone/Fax numbers: E-mail address:	Authorized representative of Owner: Name: Address: Telephone/Fax numbers: E-mail address:
Attached are copies of original documents of: <input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement.	

Applicant's Party Information Form

[The following form shall be filled in for the Applicant's parties including partner(s) of a joint venture, subcontractors, suppliers and other parties]

Date: _____, 2009

Contract: FRANCHISE RIGHTS FOR PROMOTIONAL DISPLAYS
ON TOLL PLAZAS OF MOTORWAYS (M-1, M-2 & M-3).

Page ____ of ____

JV applicant legal name:
Applicant's Party legal name:
Applicant's Party country of registration:
Applicant Party's year of constitution:
Applicant Party's legal address in country of constitution:
Applicant Party's owner or authorized representative information: Name: Address: Telephone/Fax numbers: E-mail address:
Attached are copies of original documents of: <input type="checkbox"/> Articles of Incorporation or Documents of Constitution, and Registration Documents of the legal entity named above. <input type="checkbox"/> Valid Registration Certificate from PEC.

Financial Situation

[The following table shall be filled in for the Applicant and for each partner of a Joint Venture]

Date: _____, 2009

Applicant's Legal Name: _____

Joint Venture Party Legal Name: _____

Contract: FRANCHISE RIGHTS FOR PROMOTIONAL DISPLAYS
ON TOLL PLAZAS OF MOTORWAYS (M-1, M-2 & M-3)

Page _____ of _____

1. Financial data

Financial information	Historic information for previous years (Rupees in million)		
	2009/08	2008/07	2007/06
Information from Balance Sheet			
Total Assets (TA)			
Total Liabilities (TL)			
Net Worth (NW)			
Current Assets (CA)			
Current Liabilities (CL)			
Net working Capital.			
Information from Income Statement			
Total Revenue (TR)			
Profits Before Taxes (PBT)			

2. Financial documents

The Applicant and its parties shall provide copies of the balance sheets and/or financial statements for 03 (Three) years. The financial statements shall:

- (a) reflect the financial situation of the Applicant or partner to a JV, and not sister or parent companies.
- (b) be audited by a certified accountant.
- (c) be complete, including all notes to the financial statements.
- (d) correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).

Note:

Attached are copies of financial statements (balance sheets, including all related notes, and income statements, paid income tax certificate to be attached last five years/current years) required above; and complying with the requirements

Similar/Particular Experience

[The following table shall be filled in for contracts performed by the Applicant, each partner of a Joint Venture, and specialist sub contractors]

Date: _____, 2009

Applicant's Legal Name: _____

Joint Venture Party Legal Name: _____

Contract: FRANCHISE RIGHTS FOR PROMOTIONAL DISPLAYS
ON TOLL PLAZAS OF MOTORWAYS (M-1, M-2 & M-3)

Page _____ of _____

[Identify similar contracts over the past Five (05) years]

Similar Contract No.	Information		
Contract Identification			
Total Contract Amount			
Award date (Letter of Award)			
Completion date			
(Completion Certificate)			
Role in Contract	Contractor	Management Contractor	Subcontractor
If partner in a JV, or subcontractor	%age Amount (specify participation)	Total Amount	
Employer's Name:			
Address:			
Telephone/fax number:			
E-mail:			

Current Commitments (Projects/Works in Hands/Progress)

[The following table shall be filled in for the Applicant and for each partner of a Joint Venture]

Date: _____, 2009

Applicant's Legal Name: _____

Joint Venture Party Legal Name: _____

Contract: FRANCHISE RIGHTS FOR PROMOTIONAL DISPLAYS
ON TOLL PLAZAS OF MOTORWAYS (M-1, M-2 & M-3)

Page _____ of _____

[Identify contracts that demonstrate continuous construction work]

	Contract Identification	Client	Starting Month / Year	Completion Month / Year (planned)	Total Contract Amount (Rs Million)	Amount of out standing works (Rs Million)	Average monthly invoicing over last six months (Rs Million)
01							
02							

Litigation History Form

Litigation history of the firm(s, in case of joint venture), on stamp paper of Rs. 100/- duly attested by the Notary Public.

Never Blacklisted Form

Certificate that the firm(s, in case of joint venture) has never been blacklisted, on stamp paper of Rs. 100/- duly attested by the Notary Public.

Section – IV:

Scope of Works

Contents:

- | | |
|--|-------------|
| 1. The Project: | Page No. 16 |
| 2. List of Toll Plazas for Promotional Displays: | Page No. 17 |

1. The Project

Name of the Project

FRANCHISE RIGHTS FOR PROMOTIONAL
DISPLAYS ON TOLL PLAZAS OF MOTORWAYS
(M-1, M-2 & M-3)

2. List of Toll Plazas of Motorways (M-1, M-2 & M-3) for Franchise Rights for Promotional Displays

Route	Packages	Toll Plazas
M – 1	I	Burhan, Rashakai, Charsada
	II	Jhang Bahtar, Fateh Jhang, Sawabi, Peshawar
M – 2	I	Lahore, Faizpur, Kalashah Kaku, Sheikhupura,
	II	Khanqah Dogran, Kot Sarwar, Pindi Bhatian, Sial More
	III	Kot Momin, Salam Chowk, Bhera, Lilla
	IV	Kalar Kahar, Balkassar, Chakri, Islamabad Babu Sabu (Lahore Bypass)
M – 3	I	Sahianwala, Millat, Faisalabad

Note:

It is clarified to all the participants that a company / joint venture / firm highest in one Package will not be considered for other Packages.

- x - x - x -