

MINUTES OF PRE-BID MEETING/ADDENDUM #01

PROVISION OF OPERATION, MANAGEMENT AND MAINTENANCE (OM&M) 8X PACKAGE OF PERMANENT AND 3x PACKAGES OF MOBILE WEIGH STATIONS ON NATIONAL HIGHWAYS TILL THE PERIOD ENDING 30.06.2023.

A pre-bid meeting for subject procurement was held on 07-09-2022 in Auditorium of NHA, HQ. Tender Opening & Evaluation Committee and prospective bidders attended the meeting. Detailed deliberations were made during the meeting. Following were the questions by the prospective bidder and departmental replies/decisions:

| Questions by Participants | NHA Reply/Decision |
|---|---|
| <ul style="list-style-type: none">• M/s Fast Lane & Co.• M/s OKASHAH Construction Pvt Ltd• M/s ITTEHAD Enterprises• M/s GoodLuck Enterprises Government Contractor• M/s SWS & Brothers <p>i. In the RFP, it is not clarified that how much bid cost above or below against the given estimated cost, will be acceptable for NHA.</p> <p>ii. Due to current situation of Flood/Natural disaster in all over the country and mostly in Sindh & KPK areas, the date of bid submission may be extended minimum for two to three weeks.</p> <p>iii. The time period for running operations of subject Packages is very less. It is requested that the subject services may be hired for the period till</p> | <p>i. General Estimate has been given in the RFP. Operators are required to submit their bidding estimates at their own and award will be given to the lowest quoted bidder.</p> <p>ii. Agreed, keeping in view the Flood/Natural disaster in all over the country, Technical & Financial Bids will now be received on 12th October, 2022 at 1100 Hrs, in NHA HQ. Corrigendum in this regards is issued and attached below as Annex-I.</p> <p>iii. Agreed, due to bad road conditions in current situation of flood/natural disaster all over the country, the rehabilitation of the roads will take time, therefore, the contract period of</p> |

| | |
|---|---|
| <p>30.06.2024.</p> <p>iv. Operators having PEC Operator Category O-4 for permanent Weigh Station may also be accepted for mobile weigh stations instead of PEC Operator Category – O-3 and above.</p> <p>v. The relevant experience of weigh stations marks may be decreased to 20.</p> <p>vi. The General Experience Marks may be increased to 20.</p> | <p>OM&M of subject Weigh Stations is extended till 30.06.2024 from the date of commencement. Corrigendum in this regards is issued and attached below as Annex-I.</p> <p>iv. Not Agreed.</p> <p>v. Not Agreed.</p> <p>vi. Not Agreed.</p> |
| <ul style="list-style-type: none"> • M/s S.S.S Corporation • M/s Progressive Multi Engineers Pvt Ltd. <p>vii. Clause 13.2 and 13.3 of RFP. In previous Tender of OM&M of Weigh Station it was mentioned that Bidder cannot quote the Bid above or below 15% of standard of NHA.</p> <p>viii. Performance security should also be consider in form of Bank Guarantee.</p> <p>ix. Since it is a huge investment for company, therefore at least two packages must be awarded to each firm so that expenses can be managed for smooth operation</p> | <p>vii. Please refer "i" above.</p> <p>viii. Agreed, subject to expiry date of bank guarantee to be three (03) month beyond the completion date of contract agreement, which will be tentatively 30.09.2024.</p> <p>ix. Not Agreed.</p> |

| | |
|--|--|
| <p>x. Date of Bid submission should be extended for minimum 07 days regarding current situation of flood in all over the country mostly in areas of sindh and KPK</p> | <p>x. Please refer “ii” above.</p> |
| <p>M/s Malik Masood Akram & Brothers</p> <p>xi. Regarding relevant experience: NHA had decided for provision of completion Certificate with complete address of the concerned officer along with telephone No. for verification: it is requested that relevant experience with NHA is not important for provision of completion certificate because some projects are being continued and operational, therefore kindly the said demand may be deleted.</p> <p>xii. Due to Lengthy process of the eligibility criteria, bid submission date may be extended upto 2 to 3 weeks, please.</p> <p>xiii. The ongoing year is 2022-23 therefore the renewed license in current year be acceptable along with the previous one. Either NHA must accept the valid PEC license that may be a secret must be introduced.</p> <p>xiv. In financial proposals the lowest bid rate criteria is not fair. Because engineering estimate or reserve price estimate or feasibility of prices is surely ignored and open corruption and mala fide along dead surety of loop holes of unfair means in making money are disclosed. Therefore kindly a reserve price</p> | <p>xi. Agreed, In case of NHA’s experience, the detail of contract along with letter of Acceptance and Commencement order will be required.</p> <p>xii. Please refer “ii” above.</p> <p>xiii. Not Agreed, please refer clause-3 of Invitation for Bid (IFB) and Clause-1.1 of Instruction to Bidders (ITB) of RFP.</p> <p>xiv. Not Agreed, please refer “i” above.</p> |

| | |
|--|---|
| <p>that may be a secret must be introduced.</p> <p>M/s A.Z & Co.</p> <p>xv. That the Category (O-5) has been changed to Category (O-3) so kindly return your decision and consider Category (O-5) for weigh stations.</p> <p>xvi. Kindly given Tenders of Weigh Stations which cited above in subject can be postponed because 23 of 33 districts of Sindh Province has been declared as highly affected areas reportedly continued rains have effected National Highways and damaged major road networks.</p> <p>xvii. It is requested to you to extend the Bid Submission date upto 01 Month because of Bad Weather there is a problem of travelling all over the country.</p> | <p>xv. Not Agreed.</p> <p>xvi. Not Agreed, however, submission date has been extended and Technical & Financial Bids will now be received on 12th October, 2022 at 1100 Hrs and as well contract period has been extended till 30.06.2024.</p> <p>xvii. Please refer “xvi” above.</p> |
| <p>M/s WSKB Operators (Pvt.) Ltd.</p> <p>xviii. WSKB is aggrieved with and raises objection qua the Clause 16 (1) eligibility and Technical Criteria. While outlining the category of relevant experience it has been stated that the marks for last 10 years upto 30.06.2022. It is submitted that such a restriction of considering the cutoff date as 30.06.2022 for calculation of relevant experience is uncalled for and has no rational and basis as of now it is the ninth month of the year i.e September and to ensure fair and open competition the experience should be calculated as of date of submission of Technical Bids.</p> <p>xix. It is stated at Sr. V that Relevant Experience for operation weigh stations for the Government is 25</p> | <p>xviii. Not Agreed, as completion date of all contracts are 30th June. Therefore, in order to measure the length of contract, experience certificates till 30.06.2022 is feasible.</p> <p>xix. Not Agreed, The Government weigh stations are operated under complete SOPs and have to follow discipline throughout</p> |

| | |
|--|--|
| <p>Marks whereas for operating private Weigh Station is 15 marks. This requirement and condition is highly restrictive and discriminatory. The marks should be equal for both category of experience since there is no difference in managing a government weight station or a private weigh station. This should be done to bring in more clarity and open completion. And to not benefit any specific party.</p> | <p>the completion of contract period therefore, allocated marks are different while comparing private experience, wherein such strict regulations are not implemented.</p> |
| <p>M/s Traffic and Road Assets Management Company (TRAM)</p> | |
| <p>xx. It is requested to accept the required Performance Security of stipulated amount also in shape of Bank Guarantee issued by any Scheduled Bank of Pakistan. Format of Performance Guarantee already provided in RFP.</p> | <p>xx. Please refer “viii” above.</p> |
| <p>xxi. The sale tax on services @ 16% is applicable on said services but the financial forms & NHA estimate do not cover this cost.</p> | <p>xxi. It is an understood fact that all taxes and duties as per prevailing law should be accounted for by the bidder while quoting their bids.</p> |
| <p>xxii. The contract period is less than 1 year expiring on 30.06.2023. It is requested to either extend the Contract Term now or at least allow further extension in contract term for one year under RFP Article-III.</p> | <p>xxii. Agreed, please refer “iii” above.</p> |
| <p>xxiii. As per Clause 16.3 (vi), the offered bids will be compared with the baseline estimate package wise. Complete Baseline estimate of each package is not provided. Kindly provide the baseline estimate of NHA including non-salary cost (Utilities etc).</p> | <p>xxiii. Please refer “i” above.</p> |

| | |
|--|--|
| <p>xxiv. OMC is required to provide one internee per package as per clause 18 (page 23). The said cost is not included in NHA provided salary estimate.</p> | <p>xxiv. It is non-salary cost. Therefore, the bidder is required to account for in his overheads.</p> |
| <p>xxv. As per Clause 8.1,8.2 (Page 31,32), OMC is responsible to bear the cost of any Weigh Station equipment part beyond repair. Kindly exclude major repair and replacement of spares from OMC scope.</p> | <p>xxv. Not Agreed.</p> |
| <p>xxvi. The OMC is responsible to maintain insurance coverage which is not limited to accident, Fire, Flood, Theft, Riot, Strike & Terrorism. Kindly note that the insurance coverage does not cover natural calamity of Floods etc. and also do not cover riot, strike and terrorism beyond the control of OMC/insurance company. This clause must be revisited by NHA and acceptable insurance policy be asked to maintain.</p> | <p>xxvi. Not Agreed.</p> |
| <p>xxvii. The Quarterly Calibration Charges of Rs 30,000/- do not reflect the applicable calibration charges as charged by OEM Authorized dealers prescribed to carry the required calibration. Kindly rectify the charges and also include the same in NHA estimate of Permanent Weigh Station.</p> | <p>xxvii. Not Agreed.</p> |
| <p>xxviii. Kindly confirm if the staff per shift provided is as per Site or per Equipment. For Example, staff per weigh station is given as 15. Thus, will the numbers for Kohat Tunnel this number will be 45 (15 x 3 equipment). Form BF-PA page 110 use the formula by multiplying salary & maintenance cost by No. of weigh equipment. (Formula Given $D=A \times (B+C)$). Kindly review and respond.</p> | <p>xxviii. Only supporting staff i.e. System Operator, Flag Man, and Security Guards will be multiplied.</p> |

| | |
|---|--|
| <p>xxix. 02 numbers of Packages seems to be missing i.e Ranipur (SB) & Gumbat (NB), these may please be included in the Packages under invitation of bid.</p> <p>xxx. Currently the permanent weigh station packages included in the bid are non-operational for the reason that NH&MP officers are not deployed. What is current status? Please Clarify.</p> | <p>xxix. Not Agreed, due to these weigh stations are not ready.</p> <p>xxx. As the NH&MP has been deployed therefore these weigh stations are advertised for procurement of weigh operators.</p> |
|---|--|



“Say No To Corruption”

Government of Pakistan

Ministry of Communications

NATIONAL HIGHWAY AUTHORITY

CORRIGENDUM-I

Invitation For Bids (IFB)

**PROCUREMENT FOR OPERATIONS, MANAGEMENT & MAINTENANCE (OM&M) OF
8X PACKAGES OF PERMANENT AND 3X PACKAGES OF MOBILE WEIGH
STATIONS ON NATIONAL HIGHWAYS TILL THE PERIOD ENDING 30.06.2024**

Reference: i. **IFB Notice** for subject procurement published in Daily National Newspapers and uploaded on NHA & PPRA Websites dated **26-08.2022**.

It is to inform that the last date for submission of bids for subject procurement has been **Extended** and Technical & Financial Bids under **Single Stage Two Envelopes** basis shall now be received on **12th October, 2022** till **1100 hours**. Technical bids shall be opened on the same day at **1130 hours** at NHA HQ.

2. It is further informed that the Term of Contract for subject procurement has also been **extended till 30.06.2024**. All the prospective bidders are requested to submit their bidders accordingly.
3. All other terms and conditions of IFB & RFP shall remain unchanged.
4. This advertisement is also available on NHA & PPRA websites.

GENERAL MANAGER (REVENUE)

27-Mauve Area, G-9/1, Islamabad

Tel: 051-9032843, 051-9262153, Fax: 051-9261116

Websites: www.nha.gov.pk & www.ppra.org.pk